



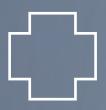


Walk into Norcom Solutions headquarters and there is an infused energy and fervent enthusiasm through the hallways.

Established in 1997, the founding partners of Norcom Solutions had a clear vision and unwavering resolve to build a company which would propel communication systems in the business community to a level where they would be an integral part of the growth and development of an organization. Systems and applications, at that time in their adolescent stage, were demonstrating signs of sophistication and a glimpse into the future. The partners recognized the relevance and understood their insight would be instrumental in helping companies capitalize on the technology marching forward. An intimate partnership between Norcom and the clientele would be essential. A journey began to forge strong relationships with businesses to provide a service unparalleled in the industry.

Today, that early vision is embedded in the culture of our company. We have assembled an exceptional team with diverse experience and long career concentrations in all business units. It is with this broad-based knowledge that we are qualified to translate the technical advancements to important tools which directly serve the interests of our clients.

We are inspired every day with the understanding that we can make a powerful, lasting contribution to our client's success.



Norcom's initial foresight was prophetic as the applications and systems have matured and are now aligned with the business strategy to achieve company objectives and compound profitability. Our dedication, high-level perspective, and industry wisdom are focused to help senior management define strategies, deploy and manage communication service initiatives, develop and optimize systems.

Norcom Solutions has evolved with a set of core disciplines, providing a comprehensive scope of services to develop concrete, yet flexible, architecture and effective solutions for our clients.

## Systems Design and Integration

Communication infrastructure has expanded from core system hardware and basic applications to advanced converged voice and data applications. Applications today provide for the businesses to establish performance metrics and benchmarks. Utilizing IP protocol for transparent connectivity all over the world has initiated an enormous paradigm shift. Given the complexity, network assessments must be included to determine the condition of the network; disaster recovery thresholds must also be determined and deployed for the protection of the company. Norcom is replete with the resources to examine the challenges and requirements, design and implement these appropriate elements, and support our clients over the long term.

## Cabling Infrastructure

In 1998, Norcom expanded its services to include voice and data cabling as a logical progression to provide value to our clients. Lauded for creative and effective structures, as well as outstanding project management, this division has been retained to structure large-scale voice and data cabling network infrastructures throughout North America.

## **Carrier Services**

Provider services are the links of communication. Norcom maintains a tactical method of research and analysis to evaluate providers and services on a consistent basis. We are independent from all carriers and can therefore advise our clients unencumbered and without compromise. Ranging from basic dialtone to private network infrastructure, we are able to develop the most effective services for our clients.

Norcom Solutions' philosophy resonates through all divisions of our organization. With our clients as our partners, we look to ensure their investments in infrastructure are preserved. As business needs and visions vary from company to company, Norcom examines each client individually and delivers the maximum advantage of intersecting business and technology.



## **Serving Business Throughout North America**

**Contact Us** www.norcomsolutions.com 200 White Plains Rd. 1.877.NORCOM1

Corporate Headquarters Branch Office Tarrytown NY 10591

375 Fairfield Rd. Stamford CT 06902 **Branch Office** 205 East 42nd Street 19th Flr New York NY 10017